

Catalis Enters Oklahoma: A New State, A Smooth Start

The Challenge

In 2015, Oklahoma County Assessors were at a crossroads. Their only national CAMA vendor had filed for bankruptcy, leaving them with outdated, local alternatives that couldn't support modern property assessment needs.

It was time for something new.

The Opportunity

Catalis had never worked in Oklahoma before—but was ready to rise to the occasion. Through meaningful conversations at IAAO conferences and close collaboration with Oklahoma Assessors, Catalis quickly earned trust and demonstrated its ability to meet the state's unique requirements.

The team partnered with local stakeholders to outline a clear path forward, entering the market with confidence, adaptability, and a focus on long-term success.

The Results

- Four counties successfully implemented by 2020
- Seamless transitions, no disruption to tax cycle workflows
- Ongoing enhancements aligned with Oklahoma's evolving needs
- Another large county launch planned for 2025

Catalis proved that entering a new state doesn't have to be difficult—with the right partner, it can be an opportunity to innovate, collaborate, and raise the bar.

"Catalis Tax & CAMA stood out for their successful market expansion and modern solutions for County Assessors. Their commitment to staying current with local and national requirements is evident in their clear product roadmap. We implemented their on-premises CAMA system in 2018 and seamlessly transitioned to the cloud in 2024 without disrupting our tax cycle workflow. It's been a smooth, forward-thinking partnership from the start."

Doug Warr Cleveland County, OK Assessor & IAAO Board Member